



makanda finance

work **smarter** not **harder**



PROPOSAL:
DEBTORS BOOK
FINANCE



EXECUTIVE SUMMARY

Founded in 2019, our debt collection department is solely inclined towards assisting all kinds of businesses, industries as well as individuals in extinguishing their nonperforming debts and/or debt books. It is for this sole purpose that Makanda Debt Collection is introducing debtors' book finance, to provide financial rescue to those who want to quickly get paid, improve their revenue, income, cashflow, and reduce the magnitude of bad debts by letting us purchase their books.

WHY CHOOSE US?

Debt collection is no doubt a tedious and emotionally draining process to an individual as well as time and resource-consuming to most businesses. Not everyone has the necessary ability and skills to conduct effective debt collection processes. Makanda Debt Collection has the required resilience to effectively and in a timeously manner collect from debtors what is due by them.

MAKANDA DEBT COLLECTION PROMISES

- Favourable buy amount offers.
- Timeous payouts.
- Enter into a written agreement that is legally binding.
- Adherence to obligations that arise from the cession of debtors' book agreement.

THE SOLUTION PROPOSED THROUGH SELL AND PURCHASE OF THE DEBTORS' BOOKS

- Financial rescue.
- Improved cashflow.
- Cash advances.
- Quick, timeous payments.
- Improved and well-performing books
- Tailored agreements that specifically suit your situation.

PROPOSED BUY OFFER

We propose to buy as follows

- Max value of each account must be **R20 000**.
- Max value of the book must be **R3 000 000.00** per month (This implies that the client can hand over R3 million **ONLY** in a space of 30 days).

MEET OUR CLIENTS.

We are thrilled to have to say that Makanda Finance (Pty) Ltd and Lendar (Pty) Ltd, Quinn Finance, Spartan (Pty) Ltd are our major clients. Find out more about Lendar by visiting their website www.lendar.co.za.

OUR BOOK VALUE

Our current debtors' book from debtor financing is worth **R15 476 853.76** and growing. We have been growing the book since 2019 and it now has a total of **9072** accounts.

OUR TEAM AND ITS EXPERIENCE.

Our debt collection team consists of 83 collection agents including four team leaders each with 3+ years of experience and possess phenomenal collection skills.

COST

- The buy amount is considered on the age of each debt account.
- 55% buy offer for debt accounts under 90 days old.
- 45% buy offer for debt accounts between 91 – 180 days old.
- 25% buy offer for debt accounts between 181 - 200 days old.
- 10% buy offer for debt accounts that are 201 days - 365 days old.
- 5% buy offer for debt accounts that are 366-730 days old.

Payment arrangement will be in the form of monthly instalments for a period of 12 months.





**FOR MORE
INFORMATION
AND ENQUIRIES.**

GIVE US A CALL ON:

+27 (0) 12 111 7078

EMAIL:

DEBTORSBOOKS@MAKANDAFINANCE.CO.ZA

CONNECT WITH US VIA OUR WEBSITE:

WWW.MAKANDAFINANCE.CO.ZA

VISIT OUR BRANCH AT:

1059 FRANCIS BAARD STREET, HATFIELD, PRETORIA.